# UNITED WAY OF CHARLOTTE COUNTY, INC. PORT CHARLOTTE, FLORIDA AUDITED FINANCIAL STATEMENTS MARCH 31, 2016 AND 2015

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### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors United Way of Charlotte County, Inc. Port Charlotte, Florida

We have audited the accompanying financial statements of United Way of Charlotte County, Inc., which comprise of the statement of financial position as of March 31, 2016 and 2015, and the related statements of activities, functional expenses and cash flows for the years then ended and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. According, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

United Way of Charlotte County, Inc. July 25, 2016 Page 2

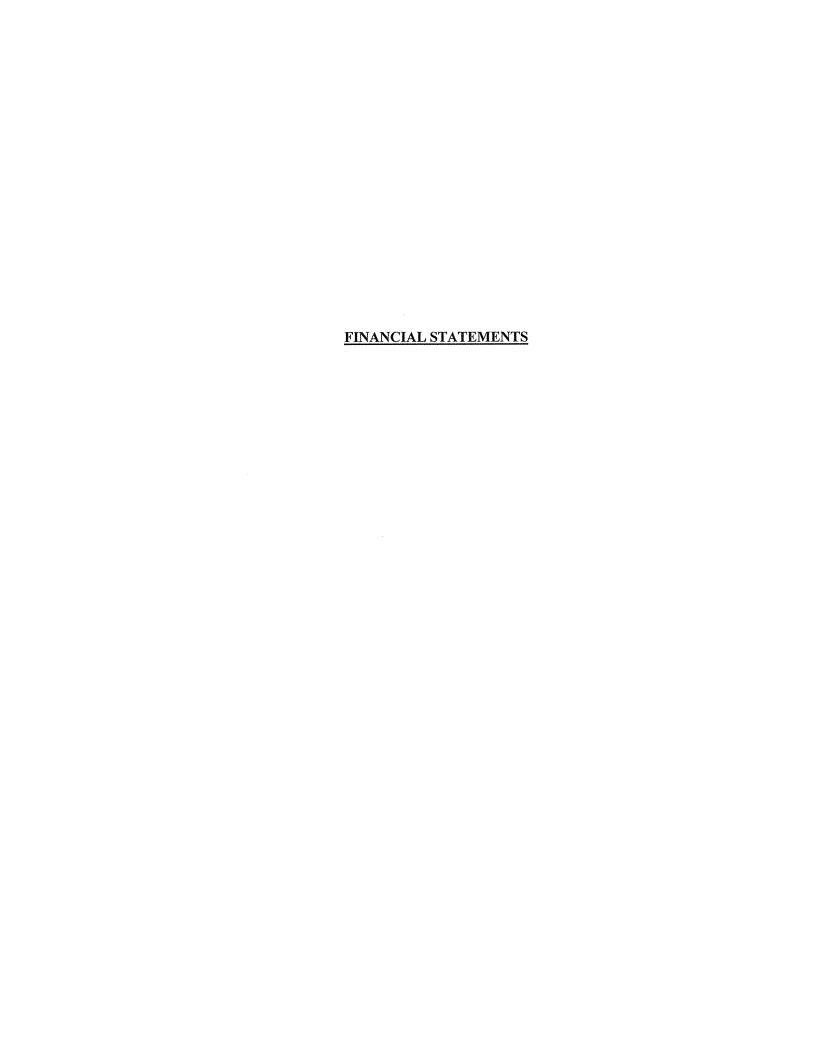
### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of **United Way of Charlotte County**, **Inc.** as of **March 31**, **2016** and **2015**, and the changes in its net assets and cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

DEES & DEES, C.P.A.'s, P.A.

Port Charlotte, Florida

July 25, 2016



### UNITED WAY OF CHARLOTTE COUNTY, INC. PORT CHARLOTTE, FLORIDA STATEMENT OF FINANCIAL POSITION FOR THE FISCAL YEARS ENDED MARCH 31, 2016 AND 2015

<u>ASSETS</u>	2016	2015
Current Assets Cash and cash equivalents Pledges receivable – net allowance for uncollectible pledges Prepaid insurance Endowment fund investments Total Current Assets	\$ 394,924 286,365 1,523 345,056 1,027,868	\$ 352,707 285,050 1,525 352,490 991,772
Noncurrent Assets Property and equipment – net of accumulated depreciation Total Noncurrent Assets Total Assets	546,832 546,832 \$1,574,700	560,903 560,903 \$1,552,675
LIABILITIES AND NET ASSETS		
Current Liabilities  Accounts and taxes payable  Accrued agency allocations  Grants payable (Note 12)  Security deposits  Current maturities of long-term debt  Total Current Liabilities	\$ 13,446 234,135 296,094 1,000 22,940 567,615	\$ 8,894 275,173 295,653 -0- 20,166 599,886
Long Term Liabilities  Long-term debt – net of current maturities  Total Long Term Liabilities  Total Liabilities	362,842 362,842 930,457	388,215 388,215 988,101
Net Assets Unrestricted assets Temporarily restricted Total Net Assets  Total Liabilities and Net Assets	632,724 11,519 644,243 \$1,574,700	545,751 18,823 564,574 \$ 1,552,675

### UNITED WAY OF CHARLOTTE COUNTY, INC. PORT CHARLOTTE, FLORIDA STATEMENT OF ACTIVITIES FOR THE FISCAL YEARS ENDED MARCH 31, 2016 AND 2015

	2016	2015
CHANGES IN UNRESTRICTED NET ASSETS		
DEVIENDIEC.		
REVENUES: Contributions	\$ 668,009	\$ 651,884
Adjustments to allowance for uncollectible pledges	-0-	(2,087)
Grants from local governments (Note 12)	617,188	911,957
Donated services	125,132	79,410
Investment return, net	(7,434)	13,518
Other income	4,254	6,245
Rental income	9,185	1,000
Total Unrestricted Revenues	1,416,334	1,661,927
	-	
NET ASSETS RELEASED FROM RESTRICTIONS		
Satisfaction of program restrictions	423,495	<u>295,257</u>
Total Unrestricted Revenues and Reclassifications	1,839,829	<u>1,957,184</u>
EXPENSES:		4 # # 4 0 0 0
Program services	1,573,624	1,726,800
Management and general	116,847	129,804
Fundraising	62,384	54,424
Total Expenses	1,752,855	1,911,028
Change in Unrestricted Net Assets	86,974	46,156
CHANGES IN TEMPORARILY RESTRICTED NET ASSETS		
Contributions	416,190	230,000
Net assets released from restrictions	(423,495)	(295,257)
		/
Change in Temporarily Restricted Net Assets	(7,305)	(65,257)
CHANGE IN NET ASSETS	79,669	(19,101)
NET ASSETS AT THE BEGINNING OF FISCAL YEAR	564,574	583,675
NET ASSETS AT THE END OF FISCAL YEAR	<u>\$ 644,243</u>	<u>\$ 564,574</u>

## UNITED WAY OF CHARLOTTE COUNTY, INC. PORT CHARLOTTE, FLORIDA STATEMENT OF FUNCTIONAL EXPENSES FOR THE FISCAL YEAR ENDED MARCH 31, 2016

COMPENSATION AND RELATED EXPENSES Salaries Employee benefits Payroll taxes Total compensation and related expenses	Program <u>Services</u> \$ 77,856 5,230 <u>6,570</u> 89,656	Management <u>and General</u> \$ 35,389 2,378 2,987 40,754	Fund Raising  \$ 28,311 1,902 \$ 2,389 32,602	Totals  \$ 141,556     9,510     11,946     163,012
ALLOCATIONS AND CONTRIBUTIONS Agency allocation payment Designations Grants (Note 12) Donated services Other allocations Total allocations and contributions	234,135 764 1,040,683 125,132 	-0- -0- -0- -0- -0-	-0- -0- -0- -0- -0-	234,135 764 1,040,683 125,132 2,080 1,402,794
OCCUPANCY Building loan interest Property insurance Property taxes Rental expenses Repairs and maintenance Utilities Total occupancy expenses	16,144 1,031 545 1,530 8,042 4,730 32,022	5,766 368 194 546 2,872 1,689	1,153 74 39 109 574 338 2,287	23,063 1,473 778 2,185 11,488 6,757 45,744
ADIMINSTRATION Office expense Postage and printing Professional fees Professional development Marketing and advertising Event sponsorship Taxes, licenses and fees Program expense Dues and subscriptions Insurance Total administrative expenses	5,866 7,347 3,437 -0- -0- -0- 2,703 1,278 	15,251 1,049 10,313 503 5,431 340 -0- -0- 10,228 9,445 52,560	2,346 2,099 -0- -0- 5,430 8,079 -0- -0- 1,278 6,297 25,529	23,463 10,495 13,750 503 10,861 8,419 -0- 2,703 12,784 31,484 114,462
OTHER EXPENSES Bank charges Depreciation expense Travel Total other expenses  Total functional expenses	-0- 12,779 -0- 12,779 \$1,573,624	4,850 4,915 2,333 12,098 \$ 116,847	-0- 1,966 <u>-0-</u> 1,966 \$ 62,384	4,850 19,660 2,333 26,843 \$1,752,855

## UNITED WAY OF CHARLOTTE COUNTY, INC. PORT CHARLOTTE, FLORIDA STATEMENT OF FUNCTIONAL EXPENSES (CONT.) FOR THE FISCAL YEAR ENDED MARCH 31, 2015

	Program Services	Management and General	Fund Raising	Totals
COMPENSATION AND RELATED EXPENSES	\$ 68,679	\$ 31,218	\$ 24,974	\$ 124,871
Salaries	4,502	2,046	1,637	8,185
Employee benefits	6,049	2,750	2,199	10,998
Payroll taxes	79,230	36,014	28,810	144,054
Total compensation and related expenses			28,810	177,057
ALLOCATIONS AND CONTRIBUTIONS				
Agency allocation payment	275,173	-0-	-0-	275,173
Designations	1,040	-0-	-0-	1,040
Grants (Note 12)	1,207,220	-0-	-0-	1,207,220
Donated services	79,410	-0-	-0-	79,410
Other allocations	502	-0-		502
Total allocations and contributions	1,563,345			1,563,345
OCCUPANCY				
Building loan interest	20,941	7,479	1,495	29,915
Property insurance	1,099	392	79	1,570
Property taxes	483	173	35	691
Rental expenses	-0-	-0-	-0-	-0-
Repairs and maintenance	7,827	2,796	559	11,182
Utilities	5,106	1,824	<u> 365</u>	7,295
Total occupancy expenses	35,456	12,664	2,533	50,653
ADIMINSTRATION				
Office expense	5,947	20,815	2,973	29,735
Postage and printing	7,033	1,005	2,010	10,048
Professional fees	3,474	10,424	-0-	13,898
Professional development	-0-	345	· -0-	345
Marketing and advertising	1,786	8,035	8,034	17,855
Event sponsorship	-0-	8,219	-0-	8,219
Taxes, licenses and fees	-0-	501	-0-	501
Program expense	-0-	-0-	-0-	-0-
Dues and subscriptions	1,686	13,492	1,686	16,864
Insurance	16,010	9,606	6,404	32,020
Total administrative expenses	35,936	<u>72,442</u>	21,107	129,485
OTHER EXPENSES				
Bank charges	-0-	1,347	-0-	1,347
Depreciation expense	12,833	4,936	1,974	19,743
Travel	-0-	2,401	-0-	2,401
Total other expenses	12,833	8,684	1,974	23,491
Total functional expenses	<u>\$1,726,800</u>	<u>\$ 129,804</u>	<u>\$ 54,424</u>	<u>\$1,911,028</u>

### UNITED WAY OF CHARLOTTE COUNTY, INC. PORT CHARLOTTE, FLORIDA STATEMENT OF CASH FLOWS FOR THE FISCAL YEARS ENDED MARCH 31, 2016 AND 2015

CASH FLOWS FROM OPERATING ACTIVITIES:	2016	2015
CASH FLOWS FROM OPERATING ACTIVITIES.		
CHANGE IN NET ASSETS	\$ 79,669	\$ (19,101)
Adjustments to Reconcile Change in Net Assets to Net Cash		
Provided by (Used In) Operating Activities:		
Depreciation	19,660	19,743
Investment return, net	7,434	(13,518)
(Increase) decrease in operating assets:		
Pledges receivable, net	(1,316)	16,393
Rent receivable	-0-	1,070
Prepaid insurance and expenses	2	156
Increases (decrease) in operating liabilities:		
Accounts payable	4,552	2,699
Security deposits	1,000	-0-
Grants payable	441	290,958
Accrued agency allocations	(41,038)	(48,962)
NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES	<u>70,404</u>	<u>249,438</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchases of equipment	(5,588)	
NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES	(5,588)	
CASH FLOWS FROM FINANCING ACTIVITIES:		
Mortgage principal payments	(22,599)	(16,660)
NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES	(22,599)	(16,660)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	42,217	232,778
CASH AND CASH EQUIVALENTS – AT BEGINNING OF FISCAL YEAR	352,707	119,929
CASH AND CASH EQUIVALENTS – AT END OF FISCAL YEAR	<u>\$ 394,924</u>	<u>\$ 352,707</u>

### Note 1 - Summary of Significant Accounting Policies

### Organization and Nature of Activities

United Way of Charlotte County, Inc. (the "Organization") was incorporated as a Florida not-for-profit corporation on March 18, 1966. The Organization is affiliated with the United Way of America and its mission is "to enhance the quality of life in Charlotte County; to assess, on a continuing basis, the need for human service programs; to seek solutions to human problems; to assist in the development of new or expansion or modification of existing human service programs; to promote preventive activities, and foster cooperation among local, state and national agencies serving the community." The Organization's support comes primarily from business and individual donors' contributions and volunteer services.

The Organization, operates as a nonprofit organization as described in Section 501(c)(3) of the Internal Revenue Code and is exempt from federal and state income taxes.

### **Basis of Presentation**

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board for Not-for-Profit Organizations. The Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. The Organization had no permanently restricted net assets at March 31, 2016 and 2015.

### **Donated Investments and Property and Equipment**

Donated marketable securities and other non-cash donations are recorded as contributions at the estimated fair values at the date of donation.

### **Donated Services**

The Organization pays for most services requiring specific expertise. However, many individuals volunteer their time and perform a variety of tasks that assist the Organization with specific assistance programs, campaign solicitations, and various committee assignments. The Organization received more than 5,424 and 3,521 volunteer hours during 2016 and 2015, respectively. For the years ended March 31, 2016 and 2015 the Organization recorded donated services of \$125,132 and \$79,410, respectively.

### Cash Equivalents

The Organization considers all monies in banks and unrestricted highly liquid investments if any, with an initial maturity of three months or less to be cash equivalents.

### <u>Investments</u>

The Organization reports investments in marketable securities with readily determinable fair values and all other investments in debt securities at their fair values in the statement of financial position. Unrealized gains and losses are included in the change in net assets. Investment income and gains restricted by a donor are reported as increases in unrestricted net assets if the restrictions are met (either by passage of time or by use) in the reporting period in which the income and gains are recognized.

### Note 1 – Summary of Significant Accounting Policies (Continued)

### **Investments (continued)**

The Organization has adopted an investment endowment policy to grow this fund so that the annual earnings will cover the annual operating expenses. Any withdrawal from this fund requires approval of the Board of Directors. Donor funds committed for agency allocations and grants are invested conservatively, so as to achieve return objectives with minimal risk. Endowment funds from contributions not related to the Organization's annual fundraising campaign are invested in a manner to produce acceptable results, as approved by the Board of Directors, while assuming a prudent level of investment risk. The Organization's policies adhere to Florida's Uniform Management of Institutional Funds Act which has been updated to conform to a majority of the National Uniform Prudent Management of Institutional Funds Act of 2006.

### Pledges Receivable

Annual United Way campaign contributions are generally available for unrestricted use unless restricted by the donor. Unconditional pledges are reflected as current contributions. The majority of pledges are received from Charlotte County business entities, employees of those businesses through payroll deduction plans and direct contributions by individuals. An allowance for uncollectible pledges is provided based on management's evaluation of potential uncollectible receivables at fiscal year end.

### **Property and Equipment**

Property and equipment are recorded at cost when purchased or at estimated fair value at the date of donation. Depreciation is provided using the straight-line method over the estimated useful lives of the assets.

### Restricted and Unrestricted Revenue and Support

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restriction. Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restrictions expire in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

### **Expense Allocation**

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities and the statement of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

### Note 1 – Summary of Significant Accounting Policies (Continued)

### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

### Concentrations of Credit Risk

Financial instruments that potentially subject the Organization to credit risk currently include cash, pledges receivables and various investments.

The Organization maintains its cash in accounts at financial institutions in Charlotte County, Florida. Accounts at each commercial banking institution are insured by the Federal Deposit Insurance Corporation ("FDIC") up to \$250,000. At March 31, 2016 and 2015, accounts at these institutions were fully insured.

Accounts with a financial services company consisted of interest-bearing cash investment accounts, stocks and mutual funds. Accounts at the financial services company are insured by the Securities Investor Protection Corporation ("SIPC") up to \$500,000. The Organization's investments are exposed to various risks such as interest rate, market and credit risks. Due to the level of risk associated with certain investments, it is at least reasonably possible that changes in the values of investments will occur in the near term and that such changes could materially affect the amounts reported in the statement of financial position.

The United Way received an estimated 20% of its total campaign pledge revenue for the fiscal years ended March 31, 2016 and 2015 respectively, from a major corporate contributor. Management believes this contributor will continue its support of United Way in the foreseeable future. However, a reduction in amounts received from this contributor, or in pledge contribution revenue in general, could result in a reduction of amounts available for agency allocations.

### **Income Taxes**

The Organization is a not-for-profit corporation and is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. It qualifies for the charitable contribution deduction under Section 170(1)(A) and has been classified as an organization that is not a private foundation under Section 509(a)(2).

The Organization adopted Accounting Standards Codification ASC 740-10, *Income Taxes* as it relates to uncertain tax positions, and has evaluated its tax positions taken for all open tax years. Currently the 2013, 2014, and 2015 tax years are open and subject to examination by the Internal Revenue Services. However, the Organization is not currently under audit nor has the Organization been contacted by any tax jurisdiction.

Based on an evaluation of the Organization's tax positions, management believes all positions taken would be upheld under an examination. Therefore, no provision for the effects of uncertain tax positions has been recorded for the years ended March 31, 2016 and 2015.

### Note 1 – Summary of Significant Accounting Policies (Continued)

### Reclassifications

Certain items in the 2015 comparative totals have been reclassified to conform to the 2016 presentation.

### Subsequent Events

The Organization has evaluated subsequent events and transactions after March 31, 2016 through July 25, 2016, the date the financial statements were available to be issued.

### Note 2 - Cash and Cash Equivalents and Certificates of Deposit

Cash included the following at March 31, 2016 and 2015:

	2016	2015
Petty Cash	\$ 71	\$ 71
Checking Accounts	96,563	53,930
Money Market Funds	298,290	298,706
	\$ 394,924	•

### Note 3 – Pledges Receivable

Pledges receivable basically relate to the Organization's annual campaign. The allowance for uncollectible pledges is determined by management based primarily on historical collection experience. Pledges receivable and the allowance for uncollectible pledges at March 31, 2016 and 2015 are summarized as follows:

	Gross	Allowa	ance for	Net Pledges
	Pledges	Uncol	lectible	Receivable
	Receivable	Ple	dges	
At March 31, 2016	\$ 289,365	\$	3,000	\$ 286,365
At March 31, 2015	\$ 288,050	\$	3,000	\$ 285,050

### Note 4 - Endowment Fund

United Way of Charlotte County established an Endowment Fund in 2003. The Board adopted goal is to grow this fund so that the annual earnings will cover the annual operating expenses. Any withdrawal from this fund requires approval of the Board of Directors.

These funds may be used, with Board approval, for major capital expenses as well as an urgent budget shortfall, if this were to arise. Every effort should be made to repay the budget shortfall withdrawal.

The Board will have an Endowment Committee that will work staff in developing a plan for Donation and Giving opportunities.

### Note 4 – Endowment Fund Investments (Continued)

The following schedule summarizes the Organization's investment return at March 31, 2016.

Interest and dividends, reinvested	\$	4,909
Net realized loss - REIT		(7,760)
Net unrealized loss	******	(4,583)
Total investment return, net	\$_	(7,434)

### Note 5 - Property and Equipment

Property and equipment at March 31, 2016 is summarized as follows:

	Estimated Life (Years)	Cost or Basis	Accumulated Depreciation	Net Book Value
Office building	15	\$ 671,963	\$ (133,865)	\$ 538,098
Furniture & fixtures	5 - 7	14,432	(12,393)	2,039
Computer hardware	5	14,697	(11,050)	3,647
Computer software	3 - 5	3,800	(3,800)	-0-
Leasehold improvements	15	9,700	(6,652)	3,048
•		\$ 714,592	\$ (167,760)	\$ 546,832

Property and equipment at March 31, 2015 is summarized as follows:

	Estimated Life (Years)	Cost or Basis	Accumulated Depreciation	Net Book Value
Office building	15	\$ 671,963	\$ (116,635)	\$ 555,328
Furniture & fixtures	5 - 7	12,033	(11,521)	512
Computer hardware	5	11,508	(10,140)	1,368
Computer software	3 - 5	3,800	(3,800)	-0-
Leasehold improvements	15	9,700	(6,005)	3,695
•		\$ 709,004	\$ (148,101)	\$ 560,903

Depreciation of \$19,960 and \$19,743 for the fiscal years ended March 31, 2016 and 2015, respectively, was charged entirely to expense.

### Note 6 - Long Term Debt

On June 25, 2008, the Organization obtained a commercial mortgage related to its purchase of the office building in the Murdock Professional Center. This commercial mortgage is for \$510,000 and is secured by the building. The note is a 20 year mortgage at a fixed interest rate of 5.52%, with a monthly payment of \$3,635 including principal and interest.

Principal maturities of the mortgage payable during the next five years and thereafter are estimated as follows:

Year ended March 31, 2017	\$ 22,9	40
Year ended March 31, 2018	24,1	94
Year ended March 31, 2019	25,5	64
Year ended March 31, 2020	26,9	179
Year ended March 31, 2021	28,5	71
March 31, 2022 and thereafter	257,5	34
	\$ 385,7	/82

### Note 7 – Temporarily Restricted Net Assets

Temporarily restricted net assets at March 31, 2016 and 2015 include the following:

	20	2016		2015
Publix Assistance	\$	8,200	\$	13,219
Season of Sharing		3,319		5,604
		1,519	\$	18,823

### Note 8 - Pension Plan

The Organization offers employees, who meet certain eligibility requirements, a pension arrangement. The Organization's contributions are based on 7% of an employee's salary. The Organization's pension expense for the fiscal years ended March 31, 2016 and 2015 was \$9,510 and \$8,185, respectively.

### Note 9 - Commitments

One of the purposes of the Organization is to provide funding to eligible charities and community agencies for the benefit of Charlotte County citizens. The Organization's allocation committee reviews requests for such funding and recommends funding amounts to the Organization's board of directors. The approved funding to eligible charities and community agencies is generally paid on a monthly basis during the subsequent fiscal year. The accrued agency allocations of \$234,135 at March 31, 2016 will be paid from June 2016 to March 2017. The accrued agency allocations of \$275,173 at March 31, 2015, were paid from June 2015 to March 2016.

For the fiscal year ended March 31, 2016, the Organization received and was committed to allocate grant funds totaling \$25,000 from the City of Punta Gorda and \$592,188 from Charlotte County, to eligible charities and community agencies for the benefit of Charlotte County citizens. As of March 31, 2016, \$321,094 of this was paid out and the remaining \$296,094 is recorded as a grant payable at March 31, 2016. For the fiscal year ended March 31, 2015, the Organization received and was committed to allocate grant funds totaling \$25,000, from the City of Punta Gorda and \$886,957 to eligible charities and community agencies for the benefit of Charlotte County citizens. As of March 31, 2015, \$616,310 of this was paid out, and the remaining \$295,653 was recorded as a grant payable at March 31, 2015.

### Note 10 - Statement of Cash Flows

The Organization did not participate in any non-cash investing and financing activities during the fiscal years ended March 31, 2016 and 2015 and no payments relating to income taxes were made during these fiscal years. During the fiscal years ended March 31, 2016 and 2015, payments made for interest expense totaled \$23,063 and \$29,915, respectively.

### Note 11 - Fair Value Measurements

Financial Accounting Standards Codification (ASC) 820-10-50, Fair Value Measurements and Disclosures, established a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarch under ASC 820-10-50 are described below:

- Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.
- Level 2 Inputs to the valuation methodology included:
  - Quoted prices for similar assets or liabilities in active markets;
  - Quoted prices for identical or similar assets or liabilities in inactive markets;
  - Inputs other than quoted prices that are observable for the asset or liability;
  - Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 - Inputs to the valuation methodology are unobservable and significant to the fair value measurement

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The following is a description of the valuation methodologies used for assets and liabilities measured at fair value. There have been no changes in the methodologies used at March 31, 2016.

Mutual Funds: Valued at the net asset value ("NAV") of the shares held at year end.

<u>REIT'S:</u> Valued at the net asset value ("NAV") of the ownership interest in each trust. The values are provided by the sponsor, generally through an intermediary, and purport to reflect an estimate of the interest in the REIT represented by the units described.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

### Note 11 – Fair Value Measurements (Continued)

The following table sets forth by level, within the fair value hierarch, the Organization's financial instruments at fair value as of March 31, 2016:

	Level 1	Lev	el 2	Leve	Level 3		Level 3 Total		`otal
Mutual Funds	\$ 345,056	\$	-0-	\$	-0-	\$	345,056		
REIT'S	-0-		-0-		-0-		-0-		
Total Investments at									
Fair Value	\$ 345,056	\$	-0-	\$	-0-	\$	345,056		

The following table sets for by level, within the fair value hierarchy, the Organization's financial instruments at fair value as of March 31, 2015:

	Level 1	]	Level 2 Level 3 Total		Level 3		otal
Mutual Funds	\$ 330,3	05 \$	-0-	\$	-0-	\$	330,305
REIT'S	-	0-	-0-		22,185		22,185
Total Investments at							
Fair Value	\$ 330,3	<u> </u>	-0-	\$	22,185	\$	352,490

### Level 3 Gains and Losses

The table below sets forth a summary of changes in the fair value of the Organization's Level 3 instruments for the year ended March 31, 2016:

The table below sets forth a summary of changes in the fair value of the Organization's Level 3 instruments for the year ended March 31, 2016:

	REIT'S
Balance, beginning of year	\$ 22,185
Proceeds from disposition	 (14,425)
Net realized loss	\$ 7,760

The table below sets forth a summary of changes in the fair value of the Organization's Level 3 instruments for the year ended March 31, 2015:

Balance, end of year	\$ 22,185
Unrealized gains (losses)	1,275
Balance, beginning of year	\$ 20,910
	REIT'S

### Note 12 - Change in County Funding Method

During the year ended March 31, 2014, Charlotte County changed the funding method on their grant from an advance lump-sum payment to a monthly allocation payment. This funding method change reduced the grant revenue by \$295,653. These funds are directly passed through to sub-contractors as approved by the county therefore; a reduction in grant allocation expense, cash and grants payable liability was reflected in the March 31, 2014 financial statements. This was a change in the method of funding the grant not the financial terms of the grant. During the year ended March 31, 2015, Charlotte County changed back to the advance lump-sum payment method for the Grant funding. Therefore, the grants from local governments' revenue for the year ended March 31, 2015 included eighteen months of County Grant Revenue.